

Underwritten by: Unum Life Insurance Company of America



The purpose of this communication is the solicitation of insurance. Contact will be made by an insurance agent or insurance company.

# Who controls your future?

Be prepared with long term care insurance from Unum.

## Your life, your choice

There are plenty of decisions to make for retirement...

- Fishing or golf?
- Motor home or long-awaited cruise?
- A house at the beach or close to the grandchildren?



# Long term care insurance may help you avoid a

**far more difficult decision:** whether to exhaust your savings or liquidate your assets to pay for a period of long term care. This policy may help you be prepared for the financial realities and help you maintain control of some important decisions, such as:

- Who would take care of me?
- Where can I choose to receive care?
- Would I be a burden on my children if my savings couldn't cover my care?

### What is long term care?

Whether it's due to a motorcycle accident or a serious illness, it is the type of care you may need if you couldn't independently perform the basic activities of daily living: bathing, dressing, using the toilet, transferring from one location to another, continence and eating, or if you suffered severe cognitive impairment from a condition such as Alzheimer's disease.

## Who's at risk?

#### Long term care insurance is not just for the elderly.

- 40% of people currently receiving long term care are working-age adults 18 to 64 years old.<sup>1</sup>
- About 70% of individuals over age 65 will require some type of long term care services during their lifetime.<sup>2</sup>
- By 2020, 12 million people are projected to need long term care.<sup>3</sup>

### How does this coverage help?

Here are some examples of how you may use a long term care benefit of \$3,000 per month, based on the national averages for care:<sup>4</sup>



#### Home health:

<ul> <li>Long term care annual benefit</li> <li>Home health aide (\$18.50/hour)</li> <li>Left over for out-of-pocket expenses</li> </ul>	\$36,000 - \$24,050/year <sup>*</sup> = \$11,950
Assisted living:	
<ul> <li>Long term care annual benefit</li> <li>Assisted living (\$2,825.25/month)</li> <li>Left over for out-of-pocket expenses</li> </ul>	\$36,000 - \$33,903/year = \$2,097
Private nursing home:	
<ul> <li>Long term care annual benefit</li> <li>Private nursing home (\$203.31/day)</li> <li>The cost of care that you will pay out of pocket</li> </ul>	\$36,000 - \$74,208.15/year = -\$38,208.15

\*Based on receiving care five hours a day/five days a week at \$18.50/hour. For illustrative purposes only.

## How to apply

As an active employee or qualifying family member, you may be eligible for this valuable insurance coverage. To obtain more information, please visit your company's infosite at: **www.unuminfo.com/ABCSample** This infosite contains all necessary enrollment materials for you to enroll in Long Term Care coverage. If you prefer your enrollment materials to be printed and shipped to your home address, please call: 1-800-227-4165.

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# Get the coverage you need.

# Won't my other insurance pay for long term care? Unfortunately, no.

- Medical insurance and Medicare are designed to pay for specific care for acute conditions — not for long term help with daily living.
- Medicaid only helps with long term care expenses after you have depleted virtually all of your assets. The exact amount varies by state but usually leaves just a few thousand dollars in total assets.

Only long term care insurance may cover those costs and allow you to maintain as much of your assets as possible.

# Do I need to be in a nursing home to use my LTC insurance?

All Unum plans include a home health option. This allows you to use your benefit to pay for an aide to come to your home, so you can remain in your residence as long as possible. For an extra premium, some plans allow you to pay a family member or friend to take care of you.

#### Why buy now?

People often buy long term care insurance at an early age, because the younger you are, the more affordable the rates.

In fact, 63% of the people who buy group LTC insurance are under age 55. $^{\circ}$ 

#### Why buy coverage at work?

**1.** You may get more affordable rates when you buy this coverage through your employer and you may extend your coverage to your parents and spouse.

**2.** Depending on your plan, you may be able to pay your premiums through convenient payroll deduction.

3. Your employer has selected coverage from Unum, the leading provider of group LTC insurance for employees in the  $\rm U.S.^6$ 

#### Additional help for caregivers

Even if you don't need long term care in the immediate future, you may be a caregiver for someone you love. Your plan includes LTC Connect<sup>®</sup> service, which gives you access to counselors who can help you find long term care providers in your area, a support group, or other assistance you may need. This service also provides discounts for medical equipment such as walkers, hearing aids, wheelchairs, and other related needs.

**1,2,3** U.S. Department of Health and Human Services, "National Clearinghouse for Long-Term Care Information," updated October 2008. Available at: http://www.longtermcare.gov/LTC/Main\_Site/Understanding\_Long\_Term\_Care/Basics/Basics. aspx, cited November 17, 2009.

**4** Genworth Financial, "2009 Cost of Care Study," April 2009. **5** American Association for Long Term Care Insurance, "2008 LTCI Sourcebook," February 2008.

**6** LIMRA, 2008 Group LTC Report, 2009. Based on inforce cases. Excluding federal and California-specific Group LTC plans, Unum also ranks first in number of employees enrolled.

Nursing home care based on 24-hour care for one year. Assisted living based on 12 months care. Home care based on five hours of care per day, five days per week for Non-Medicaid Certified home health aide services. This information is not intended to be a complete description of the insurance coverage available. The policy or its provisions may vary or be unavailable in some states. The policy has exclusions and limitations which may affect any benefits payable. For complete details of coverage and availability, please refer to Policy Form GLTC04 or contact your Unum representative.

Underwritten by: Unum Life Insurance Company of America, Portland, Maine

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Unum Life Insurance Company of America 2211 Congress Street Portland, Maine 04122

### LONG TERM CARE INSURANCE

For the Employees of SAN DIEGO COUNTY SCHOOLS FRINGE BENEFITS CONSORTIUM (the Sponsoring Organization)

Policy Number 105237

Please see the following link for: Information regarding long term care UNUM policy details UNUM enrollment materials:

www.unuminfo.com/consortium

Please call, 1-800-227-4165 with questions regarding your Long Term Care Insurance.



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# Long term care insurance coverage can help protect your finances

If you need long term care for a period of time, this policy may help you be prepared for the financial impact. This coverage can also help you maintain control of some important decisions, such as:



- · Who would take care of me?
- · Where can I choose to receive care?

#### What is long term care?

It is the type of care you may need if — due to a Chronic Illness<sup>\*</sup>— you are unable to perform, without Substantial Assistance from another individual, two or more Activities of Daily Living<sup>\*\*</sup>such as:

- Eating
   · Dressing
- Bathing
   · Toileting
- Continence
   Transferring

... Or if you require Substantial Supervision by another individual to protect your health from threats to your health and safety due to Severe Cognitive Impairment, such as Alzheimer's disease or Mental Illness.

#### How does this coverage help?

Group COMPREHENSIVE LONG TERM CARE INSURANCE provides benefits to help you pay for care provided by:

- · Adult day care
- Home health care
- Homemaker services
- Hospice services
- Personal care
- Respite care
- · Adult day care facility
- Alzheimer's facility
- Nursing facility
- Residential care facility
- Hospice facility
- Rehabilitation facility

age, because the younger you are, the more affordable the rates.

#### Why buy coverage at work?

Why buy now?

1. You may get more affordable rates when you buy this coverage through your employer and you can apply for coverage for your parents and spouse.

People often buy long term care insurance at an early

2. Depending on your plan, you may be able to pay your premium through convenient payroll deduction.

#### "Chronic illness"\* means:

- You are unable to perform, without Substantial Assistance from another individual, two or more Activities of Daily Living; or
- You require Substantial Supervision by another individual to protect you from threats to your health and safety due to Severe Cognitive impairment or Mental Illness.

#### "Activities of Daily Living (ADLs)"\*\* are:

- Eating means feeding oneself by getting food into the body from a receptacle (such as a plate or cup) or by a feeding tube or intravenously.
- Bathing means washing oneself by sponge bath; or in either a tub or shower, including the task of getting into or out of the tub or shower.

- Continence means the ability to maintain control of bowel or bladder function; or when unable to maintain control of bowel or bladder function, the ability to perform associated personal hygiene (including caring for a catheter or colostomy bag).
- Dressing means putting on and taking off all items of clothing and any necessary braces, fasteners, or artificial limbs.
- Toileting means getting to and from the toilet, getting on and off the toilet, and performing associated personal hygiene.
- Transferring means the ability to move into and out of a bed, a chair, or wheelchair.

This information is not intended to be a complete description of the insurance coverage available. The policy or its provisions may vary or be unavailable in some states. The policy has exclusions and limitations which may affect any benefits payable. For complete details of coverage and availability, please refer to Policy Form GLTC04 or contact your Unum representative.

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EN-1168-CA (2-11) FOR EMPLOYEE INFORMATION



# Long term care insurance

Everything you need to apply for coverage for yourself and your family members

#### What you need to know

This booklet provides all the information you need to understand the long term care (LTC) insurance coverage your employer is offering through Unum.

Please follow the tabs to make sure you complete each section.

### How it works

This includes information about why this coverage is important, detailed plan information, and what is not covered. Be sure to review this information before enrolling.

## How to enroll in the plan

This section includes rates for the plan(s) being offered, Benefit Election Forms, Long Term Care Insurance Applications (medical questionnaire), replacement forms, and other forms that require a signature.

Please refer to the grid below to determine which forms to complete.

	Benefit Election Form	Long Term Care Application (medical questionnaire)	Protection Against Unintentional Lapse	Authorization and Agreement for Automatic Payments	Personal Worksheet
Employee*	1	√*			
Spouse <sup>*</sup>	1	1			
Other family members	1	1	1	∕†	1
Retired employee and spouse	1	<i>✓</i>	1	<b>√</b> †	1

\* Employees: Complete the Long Term Care Application (medical questionnaire) only if you are choosing coverage over the guarantee issue limit or if you are enrolling after your initial guarantee issue enrollment period.

\* For definition of spouse, please refer to the Benefit Election Form.

<sup>†</sup> This form is only required if you choose for your payment to be automatically deducted from your checking account.

• Call 1-800-227-4165 if you have any question about the forms.

## State forms to review

These are forms for your review only. There is nothing to fill out. The state where your employer is located requires that this information be included for all consumers.

#### SAN DIEGO COUNTY SCHOOLS FRINGE BENEFITS CONSORTIUM #105237 PLAN HIGHLIGHTS / SCHEDULE OF BENEFITS

Your Long Term Care (LTC) insurance plan is listed below.

**Elimination Period:** Your plan's Elimination Period of 90 consecutive days is the amount of time you must wait before benefits become payable. This time period must be satisfied only once during the life of your plan.

**Newly Hired Employees –** once eligible for the plan, you will have 30 days to sign up for Guarantee Issue coverage. Please check with your employer for your effective date.

All Active Employees & Newly Hired Employees – who enroll after the Guarantee Issue enrollment period or choose benefits over the Guarantee Issue limits will be required to fill out a medical questionnaire.

**Medical Underwriting Effective Date –** The effective date for those applicants passing medical underwriting between the 1<sup>st</sup> and 15<sup>th</sup> of the month is the first of the month following their date of approval. For those approved between the 16<sup>th</sup> and the end of the month, their effective date is the first of the second month following their date of approval.

Medical Underwriting means that you must answer all questions on a medical questionnaire. In some cases, an interview may also be necessary.

**Delayed Effective Date –** If you are absent from work because you are injured, sick, temporarily laid off or on a leave of absence, your coverage will not begin on your otherwise expected effective date.

**Medical Underwriting for Employees and Family:** (Completion of the <u>Benefit Election Form</u> is required for enrollment) As an **Employee** you are eligible for benefit amounts on a Guarantee Issue basis of up to and including \$1,000 and a Facility Benefit Duration of 2 years. This does not require completion of the Long Term Care Insurance Application (medical questionnaire) if you apply during your initial eligibility period. The Long Term Care Insurance Application (medical questionnaire) is required if enrolling after your initial eligibility period or if you choose to buy any additional coverage. **Retirees** and all **Family Members** must complete the Long Term Care Insurance Application (medical questionnaire) and must be approved for coverage in order to enroll in the Long Term Care plan. <u>All</u> Medical Questionnaires must accompany a signed Authorization to Request Medical Information Form #6720-03-CA located in the enrollment kit.

Benefit Duration	2 Years	4 Years	Unlimited Duration
Facility Benefit Amount	\$1,000	\$1,000	\$1000
Per \$1,000 Increments	to \$6,000	to \$6,000	to \$6,000
Assisted Living Facility Percent	60%	60%	60%
Total Home Care - <b>Option</b> (Includes Professional Home Care)	50%	50%	50%
Inflation Protection - Option	Simple	Simple	Simple
	Capped	Capped	Capped

**Lifetime Maximum:** The Lifetime Maximum is the maximum benefit dollar amount Unum will pay over the life of your coverage. This dollar amount is based on the Facility Benefit Amount and Benefit Duration. *For Example: If you choose* \$3,000 *Facility Monthly Benefit Amount & 2 Year Duration, your Lifetime Maximum is calculated as follows,* \$3,000 *per Month X 12 Months X 2 Years* = \$72,000 *Lifetime Maximum.* 

**Insurance Age:** Insurance Age is used to determine the cost of your coverage. Insurance Age is your age on the plan effective date if you enroll for coverage prior to the plan effective date. If you enroll for coverage on or after the plan effective date, insurance age is your age on the date you sign the enrollment form.

**Questions:** Please call, 1-800-227-4165 with questions regarding your Long Term Care Insurance.

UNUM Life Insurance Company of America 2211 Congress Street Portland, Maine 04122 (207) 575-2211

#### LONG TERM CARE INSURANCE OUTLINE OF COVERAGE

#### For the Employees of

## SAN DIEGO COUNTY SCHOOLS FRINGE BENEFITS CONSORTIUM

(the Sponsoring Organization)

Group Master Summary of Benefits Form Number 105237

**NOTICE TO BUYER:** This plan may not cover all costs associated with long term care incurred by the buyer during the period of coverage. The buyer is advised to review carefully all plan limitations.

**Caution:** If you must complete an Application for Long Term Care Insurance which includes evidence of insurability, the issuance of a long term care insurance certificate will be based on your responses to the questions in your application. A copy of your Application for Long Term Care Insurance was retained by you when you applied. If your answers are incorrect or untrue, UNUM has the right to deny benefits or rescind your coverage. The best time to clear up any questions is now, before a claim arises! If, for any reason, any of your answers are incorrect, contact UNUM at this address: UNUM Life Insurance Company of America, 2211 Congress Street, Portland, Maine 04122.

1. The Summary of Benefits is delivered in and is governed by the laws of the governing jurisdiction of **MAINE** and to the extent applicable by the Employee Retirement Income Security Act of 1974.

The Summary of Benefits is a part of the Select Group Insurance Trust sitused in Maine. Fleet Bank of Maine is the Trustee.

## 2. PURPOSE OF OUTLINE OF COVERAGE

This outline of coverage provides a very brief description of the important features of the plan. You should compare this outline of coverage to outlines of coverage for other plans available to you. This is not an insurance contract, but only a summary of coverage.

Only the Summary of Benefits contains governing contractual provisions. This means that the Summary of Benefits sets forth in detail the rights and obligations of both you and us (UNUM Life Insurance Company of America). Therefore, if you purchase this coverage, or any other coverage, it is important that you **READ YOUR CERTIFICATE CAREFULLY!** 

# 3. TERMS UNDER WHICH THE CERTIFICATE MAY BE RETURNED AND PREMIUM REFUNDED

- You have a 30-day right to examine the certificate. If, after examining the certificate, you are not satisfied for any reason, you may withdraw your enrollment in the plan by returning your certificate within 30 days of its delivery to you. The certificate, together with a written request for such withdrawal must be sent to:
  - if you are an active employee or a spouse of an active employee, the Sponsoring Organization's Plan Administrator,
  - **if you are a retiree or a family member other than a spouse of an active employee**, UNUM, P. O. Box 9744, Portland, Maine 04104-9868.

Upon receipt, your insurance will be deemed void from its effective date and any premium contribution(s) paid will be returned.

• Premiums for additional, increased or terminated insurance may cause a pro-rata adjustment on the next premium due date.

### 4. THIS IS NOT MEDICARE SUPPLEMENT COVERAGE

If you are eligible for Medicare, review the Guide to Health Insurance for People with Medicare available from UNUM. You may obtain a copy of the Guide by calling 1-800-227-4165. UNUM Life Insurance Company of America is not representing Medicare, the federal government or any state government.

### 5. LONG TERM CARE COVERAGE

Plans of this category are designed to provide coverage for one or more necessary or medically necessary diagnostic, preventive, therapeutic, rehabilitative, maintenance, or personal care services, provided in a setting other than an acute care unit of a hospital, such as in a nursing home, in the community, or in the home.

This plan provides coverage in the form of a fixed dollar indemnity monthly benefit if you suffer a covered loss of functional capacity or covered cognitive impairment.

The amount of the monthly benefit will be based on the plan of coverage you choose; any options you choose, if available, and the place of residence used for long term care.

#### 6. BENEFITS PROVIDED BY THE SUMMARY OF BENEFITS Monthly Benefit:

You are eligible for a monthly benefit if you are assessed as suffering a covered loss of functional capacity or cognitive impairment. You must be under the regular care of a doctor according to the condition.

**NOTE:** Any Activities of Daily Living that you cannot perform without standby assistance on the date you become insured under the plan will not be considered when determining the extent of your loss.

A monthly benefit will become payable on the day after you complete the Elimination Period.

The amount of your monthly benefit will be based on the coverage options you chose and the place of residence used for long term care. If your coverage includes Professional Home Care Services, the benefit payment will be based on the number of days you receive these services each month.

Activities of Daily Living are bathing, dressing, toileting, transferring, continence and eating.

**Cognitive Impairment** means a deterioration or loss in intellectual capacity resulting from Alzheimer's disease or similar forms of irreversible dementia.

**Elimination Period** means the number of consecutive days during which you must continue to qualify to receive a monthly benefit before a benefit will become payable.

**Lifetime Maximum** means the maximum UNUM will pay you for all long term care benefits. You have your own Lifetime Maximum.

**Respite Care** means care provided to you for a short period of time to allow your informal caregiver a break from their caregiving responsibilities. If you qualify for a Home or another similar place Monthly Benefit but benefits have not yet become payable, payments will be made to you for each day you receive respite care for up to 15 days each calendar year. The amount of your payment will equal 1/30th of your Home or another similar place Monthly Benefit for each day that you receive respite care.

### **OPTIONAL BENEFITS**

#### **Total Home Care** (Includes Professional Home Care)

When benefits become payable, there will be no more cost to you for your coverage as long as you continue to have a loss of functional capacity or cognitive impairment.

### Professional Home Care

When benefits become payable, there will be no more cost to you for your coverage as long as you continue to have a loss of functional capacity or cognitive impairment and receive Professional Home Care Services.

If you do not receive Professional Home Care for a period of 30 consecutive days, premium payments will again become due. To continue your coverage, premium payments **must** be resumed on the next premium due date following this 30-day period.

### Inflation Protection Provision - 5% Simple Inflation With Cap

Your Monthly Benefit Amount will increase each year on January 1st by 5% of the original Monthly Benefit. Increases will be automatic and will occur regardless of your health and whether or not you are Disabled. Your premium will not increase due to automatic increases in your Monthly Benefit. In no event will the total Monthly Benefit Amount be more than 200% of your original Monthly Benefit Amount.

The benefit paid for the inflation protection provisions are subject to the Lifetime Maximum Benefit Amount. Benefits are not paid during the Elimination Period.

# Refer to the graphic Comparison Chart of all types of Inflation, located in Section 8 of this Outline of Coverage

## 7. LIMITATIONS AND EXCLUSIONS

## • EXCLUSIONS

UNUM will not make long term care payments to you for:

- losses caused by war (whether declared or not) or any act of war,
- losses caused by attempted suicide (while sane or insane) or self-destruction,
- losses caused by commission of a crime for which you have been convicted under state or federal law or attempting to commit a crime under state or federal law,
- losses or confinements during which you are outside the United States, its territories or possessions for longer than 30 days,
- any days over fifteen days in each calendar year during which you are confined in any facility for acute care (acute care is medical care obtained as a result of an injury or a sickness requiring immediate medical intervention),
- losses caused by alcoholism,
- losses caused by voluntary use of any controlled substance unless the controlled substance is prescribed for you by a doctor. ("Controlled substance" is defined in Title II of the Comprehensive Drug Abuse Prevention and Control Act of 1970 and all amendments) or
  - losses caused by:
    - depression,
    - generalized anxiety disorders,
    - personality disorders,
    - schizophrenia, or
    - manic depressive disorders whether treated by drugs, counseling or other forms of therapy.

However, UNUM will make payments to you for conditions that are not psychological or psychiatric in nature, including Alzheimer's disease, multi-infarct dementia, or Parkinson's disease.

### PRE-EXISTING CONDITION EXCLUSION

UNUM will not make any payments for any loss of functional capacity or cognitive impairment that:

- is caused by, contributed to by, or results from a pre-existing condition, and
- begins during the first six months after your coverage begins.

A pre-existing condition is any condition that exists for which you:

- received medical treatment, consultation, care, or services, including diagnostic measures for the condition, or
- took drugs or medicines that were prescribed for the condition, during the six month period right before your coverage began.

UNUM calls this a pre-existing condition.

This pre-existing conditions exclusion will apply to all insurance that does not require evidence of insurability.

# THIS PLAN MAY NOT COVER ALL THE EXPENSES ASSOCIATED WITH YOUR LONG TERM CARE NEEDS.

### 8. RELATIONSHIP OF COST OF CARE AND BENEFITS

Because the costs of long term care services will likely increase over time, you should consider whether and how the benefits of this plan may be adjusted.

• COST:

 If you are an active employee, you pay the cost of your coverage under UNUM's long term care insurance.

- **If you are a retired employee or a family member,** you pay the cost of coverage. The rate you pay over the duration of your initial coverage or for any increases is based on your insurance age.

## • ELECTION TO INCREASE COVERAGE:

You can apply at any time to increase coverage by filling out a new Benefit Elections Form and an Application for Long Term Care Insurance.

### INFLATION PROTECTION COMPARISON

The following chart is an example comparison of monthly benefits with and without the Simple Inflation Protection Option.

	Without Inflation <u>Protection</u>	With 5% Simple Inflation <u>Protection</u>
Policy	Monthly	Monthly
Year	<u>Benefit</u>	<u>Benefit</u>
1	\$2000.	\$2100.
2	\$2000.	\$2200.
3	\$2000.	\$2300.
4	\$2000.	\$2400.
5	\$2000.	\$2500.
6	\$2000.	\$2600.
7	\$2000.	\$2700.
8	\$2000.	\$2800.
9	\$2000.	\$2900.
10	\$2000.	\$3000.
11	\$2000.	\$3100.
12	\$2000.	\$3200.
13	\$2000.	\$3300.
14	\$2000.	\$3400.
15	\$2000.	\$3500.
16	\$2000.	\$3600.
17	\$2000.	\$3700.
18	\$2000.	\$3800.
19	\$2000.	\$3900.
20	\$2000.	\$4000.

### 9. TERMS UNDER WHICH GROUP COVERAGE THROUGH THE PLAN MAY BE CONTINUED IN FORCE OR DISCONTINUED

### PREMIUM WAIVER

### Long Term Care Facility

When benefits become payable, there will be no more cost to you for your coverage as long as you continue to have a loss of functional capacity or cognitive impairment and reside in a Long Term Care Facility.

### RIGHT TO CHANGE PREMIUMS

The premium rate will not increase because you grow older or because of your use of the benefits. However, the premium rate schedule may change in the future depending on the overall use of the benefits of all covered persons or changes in the benefit levels, plan design or other risk factors. Any such change will be made on a class basis according to UNUM's underwriting risk studies under this type of insurance.

### • PORTABLE COVERAGE

If the Employer or UNUM ends group long term care coverage, you or your authorized representative may elect portable coverage for you. This means that the same coverage you had under this plan can continue on a direct billing basis. Retired employees and any other persons who are direct billed will automatically transfer to portable coverage.

Any election for portable coverage must be made within 31 days of the date the group coverage would otherwise end. If so elected, you are a portable insured. Any premium that applies must be paid directly to UNUM by you for any portable coverage to be continued.

IMPORTANT INS disclosures and enrollment kit by	information foun	nd on <u>www</u> .	unuminfo.co	m/consortium o	r in a paper en	rollment ki	it. You can	request a paper	
บทบ่า		Underwritten l	by: urance Company ent s Street		SAN DIE	GO COU E	UNTY SO BENEFI1 Bene	CHOOLS FRINGE TS CONSORTIUM fit Election Form - Policy #105237	
Your Name: (Last	Name, First, Middle Initial)	1		Social Sec	urity Number			h (MM/DD/YYYY)	
Street Address				Gender		— —   _	/ ate of Hire	/	
City, State, Zip Code			□ Male Home Tele	□ Female phone #	W	/ Vork Telep	/ hone #		
Applicant's Ema	il Address:			()		(	)		
Complete the fol	lowing only if ap	plicant is n	ot the employ	yee:					
Employee's Name	)	E	Employee Soc	ial Security No.	Employee D	Date of Birth	n Emp	loyee Date of Hire	
District Name	:					!	_	<u></u>	
Applicant Is:	(This Benefit Ele	ection Forn	n must be cor	mpleted for any	selection)	J. J. I. I. I. I. I. I.			
Employee	-		_	s Parent or Grar		Retire	e		
Demployee's Sp Domestic Partner				Registered Domo	estic Partner's	Retire	e's Spouse		
(Check one)	Plan 1		D Plan 2 *	*	🗆 Plan 3 *	🗆 Plan 4		n 4 *	
	Nursing Home	Facility	Nursing H     Simple Inf	ome Facility lation	Nursing Home Facility     Professional Home Car     Total Home Care				
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(Check one)	□ \$1,000	□ \$2,0	00 * 🛛	] \$3,000 *	□ \$4,000 *	□ \$5	5,000 *	□ \$6,000 *	
	Facility Ber	nefit Dura	ation (Dura	tion of benefits	may vary depe	ending on v	where bene	efits are received.)	
(Check one)	□ 2 Years			4 Years *	Years *		Unlimited Duration *		
* <u>EMPLOYEES</u> : Selection of this option exceeds the Guarantee Issue limits and requires completion of the Long Term Care Insurance Application (medical questionnaire). <u>ALL OTHER APPLICANTS</u> must complete this Benefit Election Form and the Long Term Care Insurance Application (medical questionnaire) for any selection. <u>ALL</u> Medical Questionnaires must accompany a signed Authorization to Request Medical Information Form #6720-03-CA located in the enrollment kit. <u>NOTE TO EMPLOYEES</u> : All Active Employees & Newly Hired Employees – who enroll after the Guarantee Issue enrollment period or choose benefits over the Guarantee Issue limits will be required to fill out a medical questionnaire and signed Form #6720-03-CA.									
checking account Quarterly <u>Caution:</u> if your a insurance. By sig	gn below to autho Family Members – complete Autho □ Semi-Annually answers on this I gning below, you s ient must occur af and exclusions ag	orize the Em orization/Agr y □ A Enrollment signify that y ter your effe oply to your	ployer to make s: Please sele eement for Au nnually Form are inc you have read ective date of c coverage. Thi	e the payroll ded ect payment meth utomatic Paymen correct or untrue and understand coverage under t is information is c	uction. hod:	Automatic I lirectly (pape <b>the right t</b> ơ vities of Dai Care plan in r kit.	Payments ( er) by the ir o deny ber ily Living (A order to be	deducted from your nsurance company: nefits or rescind your	
		1	/				1	1	
Applicant's	-		 Date	(Requ Doi	Employee's Signa uired for Spouse/F mestic Partner Co	Registered verage)		Date	
	<u>&amp; Spouses/Regis</u> Members/Retire							to your employer. top of page).	

Retain a copy for your records. (M8) If you have questions about Long Term Care coverage, please call Unum's toll-free number: 1-800-227-4165.

บกํบํ๚ํ	Ň	RATE SHEET San Diego County Schools			
<u>Base Plan</u> Facility Monthly Be Facility Benefit Dur Lifetime Maximum Elimination Period	ation 2 Years \$24,000 90 Days		<u>Options</u> Home Monthly Benefit Home Benefit Inflation Protection Home Care Level	\$500 50% Simple Capped Total	
		sheet shows the cost	t per \$1,000 of covera	ge	
Calculate your Pren	nium:				
	X			1,000 =	
Rate for Plan	Chosen Fac	ility Monthly Benefit		Your Premium	
		Monthly <b>K</b>			
Insurance	Plan 1	Plan 2 Base Plan With Simple Inflation	Plan 3 Base Plan Wit Total Home Ca	are Total Home Care	
Age 18-30	Base Plan 1.20	Option 2.30	Option 4.30	<u>Option</u> 7.60	
$     \begin{array}{r}       31 \\       32 \\       33 \\       34 \\       35 \\       36 \\       37 \\       38 \\       39 \\       40 \\       41 \\       42 \\       43 \\       44 \\       45 \\       44 \\       45 \\       44 \\       45 \\       46 \\       47 \\       48 \\       49 \\       50 \\       51 \\       52 \\       53 \\       54 \\       55 \\     \end{array} $	1.20 1.40 1.40 1.60 1.60 1.90 2.10 2.20 2.50 2.60 2.60 2.90 3.20 3.20 3.30 3.60 4.00 4.60 5.00 5.40 5.80 6.40 7.00	2.30 2.70 2.70 3.00 3.00 3.30 3.50 5.30 5.50 5.80 6.20 6.90 7.60 7.80 8.50 9.20 10.10 10.90 11.90 12.70	$\begin{array}{c} 4.30\\ 4.40\\ 4.80\\ 4.90\\ 5.10\\ 5.10\\ 5.70\\ 6.00\\ 6.20\\ 6.60\\ 6.90\\ 7.40\\ 7.40\\ 7.90\\ 8.40\\ 8.80\\ 9.30\\ 9.30\\ 9.70\\ 10.50\\ 11.20\\ 11.90\\ 12.70\\ 13.50\\ 14.50\\ 15.50\\ 16.60\\ 17.70\end{array}$	7.80 8.40 8.70 9.20 9.50 9.90 10.50 11.00 11.60 12.10 13.10 13.90 14.80 15.30 16.10 16.80 18.30 19.40 20.30 21.70 23.00 24.60 26.10 27.70 29.40	
56 57 58 59	7.70 8.70 9.60 10.70	14.00 15.60 17.30 19.20	19.20 21.10 22.70 24.70	31.70 34.40 36.90 40.00	

ຳບໍ່ກໍບ	Ĵ	RATE SHEET San Diego County Schools			
<u>Base Plan</u> Facility Monthly Ba Facility Benefit Dur Lifetime Maximum Elimination Period	ration 2 Years	] ] ] ]	<u>Options</u> Home Monthly Benefit Home Benefit Inflation Protection Home Care Level	\$500 50% Simple Capped Total	
	This rate	sheet shows the cost	per \$1,000 of covera	ige	
Calculate your Pre	X			1,000 =	
Rate for Plan	Chosen Fac	ility Monthly Benefit		Your Premium	
	Plan 1	<u>Monthly R</u> Plan 2	Pates Plan 3	Plan 4	
Insurance		Base Plan With Simple Inflation	Base Plan Wit Total Home Ca	Base Plan With Simple Inflation are Total Home Care	
Age 60	Base Plan 12.10	<u>Option</u> 21.30	<u>Option</u> 26.90	<u>Option</u> 43.10	
61 62 63 64 65 66 67 68 69 70 71	13.60 15.20 17.20 19.30 22.80 25.50 28.50 31.80 35.60 39.70 46.40	23.80 26.40 29.30 32.70 38.40 41.90 46.40 50.90 56.20 61.70 71.00	29.20 31.70 34.50 37.30 41.90 45.10 48.70 52.50 56.90 61.50 69.30	46.40 50.20 54.00 58.10 64.90 69.00 73.90 78.80 84.50 90.30 100.50	
72 73 74 75 76 77 78 79 80 81 82 83 83 84	53.40 60.30 67.00 74.00 82.00 90.90 101.00 111.60 123.40 136.20 150.40 166.20 182.30	80.60 89.90 98.00 107.30 116.40 127.20 139.40 153.00 166.70 181.10 197.10 216.00 233.50	77.40 85.30 93.00 101.20 109.80 119.40 130.20 141.50 153.90 166.80 181.00 196.90 213.00	$ \begin{array}{c} 111.30\\ 121.40\\ 130.30\\ 140.40\\ 150.20\\ 161.10\\ 173.90\\ 187.70\\ 201.80\\ 216.00\\ 231.40\\ 250.10\\ 267.30\\ \end{array} $	



	1			
<u>Base Plan</u>			<b>Options</b>	
Facility Monthly Benefit	\$1,000		Home Monthly	\$500
Facility Benefit Duration	4 Years		Benefit	
Lifetime Maximum	\$48,000		Home Benefit	50%
Elimination Period	<i>'</i>		Inflation Protection	
Elimination Period	90 Days			Simple Capped
			Home Care Level	Total
This rate sheet shows the cost per \$1,000 of coverage				
Calculate your Premium:				
	Х		÷ \$1	,000 =
Rate for Plan Chose		Monthly Ponof		Your Premium
Rate for Plan Chosen       Facility Monthly Benefit Amount       Your Premium         Monthly Rates       Your Premium				
	Dl 1			DI. 4
	Plan 1	Plan 2	Plan 3	Plan 4
				<b>Base Plan With</b>
	E	Base Plan With	Base Plan Witl	h Simple Inflation
Insurance	S	Simple Inflation	n Total Home Ca	re Total Home Care
Age Ba	ise Plan	Option	Option	Option
18-30 1	1.80	3.30	5.60	9.90
31 1	1.80	3.40	5.80	10.10
32 2 33 2	2.10 2.20	3.80 4.00	6.20 6.50	10.90 11.40
34	2.20	4.00	6.60	11.40
35 2	2.40	4.50	7.00	12.50
36 2	2.50	4.70	7.30	13.10
37 2 38 2	2.70 2.90	5.20 5.30	7.90 8.20	13.90 14.50
39	3.10	5.60	8.70	15.20
40 3	3.20	6.00	9.10	16.10
	3.40	6.30	9.60	16.90
42 43	3.80 3.90	7.00 7.40	10.40 10.90	18.40 19.20
44 4	4.30	7.90	11.60	20.20
45 4	4.50	8.30	12.20	21.20
46 47	4.80	9.00	13.00	22.70
	5.30 5.70	10.00 10.50	13.90 14.80	24.30 25.60
	6.00	11.30	15.70	27.00
50 6	6.60	12.20	16.80	28.80
51 7	7.10	13.20	18.00	30.70
52 53 53 55 55 55 55 55 55 55 55 55 55 55	7.70 8.50	14.20 15.50	19.20 20.60	32.60 34.80
53 53	9.20	16.80	20.80	34.80
55 10	0.00	18.20	23.60	39.30
56 11	1.10	20.10	25.80	42.80
	2.30	22.20	28.10	46.20
58 13 59 15	3.80 5.30	24.80 27.40	30.80 33.40	50.30 54.30
			55.10	51.50



Base Plan			<b>Options</b>			
Facility Monthly Ber	nefit <b>\$1,000</b>		Home Monthly	\$500		
Facility Benefit Dura	-		Benefit			
Lifetime Maximum	\$48,000		Home Benefit	50%		
	· · · · ·					
Elimination Period	90 Days		Inflation Protection	Simple Capped		
			Home Care Level	Total		
This rate sheet shows the cost per \$1,000 of coverage						
Calculate your Prem			• · • • • • • • • • • • • • • • • • • •			
	Х		÷ \$1	1,000 =		
Rate for Plan C	Rate for Plan Chosen         Facility Monthly Benefit Amount         Your Premium					
Monthly Rates						
	Plan 1 Plan 2 Plan 3 Plan 4					
	1 1411 1	1 Igii 2	1 Ian 9	Base Plan With		
_		Base Plan With	Base Plan Wit	1		
Insurance		Simple Inflation	<b>Total Home Ca</b>	are Total Home Care		
Age	Base Plan	Option	Option	Option		
60	17.20	30.40	36.40	58.60		
61	19.20	33.70	39.50	63.20		
62 63	21.80 24.60	37.70 41.90	43.40 47.30	68.70 74.30		
64	27.50	46.40	51.60	80.20		
65	32.50	54.50	58.00	90.10		
66	36.20	59.70	62.80	96.50		
67	40.40	65.90	68.10	103.50		
68	45.30	72.50	73.90	110.90		
69	50.40	79.60	80.10	119.10		
70	56.20	87.10	87.10	127.70		
71	65.80	100.60	98.70	143.20		
72	75.30	113.70	110.40	158.40		
73	85.00	126.60	122.30	173.40		
74	94.60	138.00	134.00	186.90		
75	104.10	150.90	145.60	201.60		
76	115.30	163.90	158.70	216.50		
77 78	127.90	179.10	173.20	233.00		
78	141.80 156.90	195.70 214.90	189.50 207.10	251.90 273.20		
80	173.20	233.90	226.00	294.70		
80	191.00	254.10	246.10	317.10		
82	210.40	275.60	268.20	340.40		
83	232.40	302.00	293.20	369.50		
84	254.60	326.00	318.80	396.60		



	-				
<u>Base Plan</u>			<u>Options</u>		
Facility Monthly Benefit	\$1,000		Home Monthly	\$500	
Facility Benefit Duration	Unlimited		Benefit		
Lifetime Maximum	Unlimited		Home Benefit	50%	
Elimination Period	90 Days		Inflation Protection	Simple Capped	
			Home Care Level	Total	
	This rate s	heet shows the co	st per \$1,000 of covera	ge	
Calculate your Premium:					
			ф. <b>1</b>		
	X			1,000 =	
Rate for Plan Chosen         Facility Monthly Benefit Amount         Your Premium					
Monthly Rates					
	Plan 1	Plan 2	Plan 3	Plan 4	
				<b>Base Plan With</b>	
		<b>Base Plan With</b>	<b>Base Plan Witl</b>	h Simple Inflation	
Insurance		Simple Inflation		1	
	a Dlan	-			
	ase Plan	Option	Option 0 FO	Option 17 00	
	2.90 3.20	5.50 5.90	9.50 10.10	17.00 17.90	
32	3.30	6.10	10.10	18.40	
	3.50	6.50	10.90	19.40	
	3.70	7.00	11.50	20.40	
35	4.00	7.30	12.00	21.30	
36	4.20	7.80	12.70	22.60	
37	4.30	8.10	13.30	23.60	
38	4.60	8.60	14.00	25.10	
39	5.00	9.30	14.90	26.50	
40 41	5.20 5.60	9.60 10.40	15.60 16.50	27.70 29.50	
	6.10	11.30	17.60	31.30	
	6.40	11.80	18.60	33.00	
44	6.90	12.80	19.70	34.90	
45	7.30	13.70	21.00	37.10	
	7.90	14.60	22.40	39.40	
	8.40	15.60	23.70	41.60	
	9.20	17.20	25.50	44.80	
	9.80 0.50	18.30 19.40	27.10 29.00	47.30 50.10	
50 1	1.40	21.10	31.10	53.80	
52 1	2.50	22.90	33.40	57.50	
53 1	3.60	24.90	36.00	61.30	
54 1	4.70	26.90	38.60	65.40	
	5.90	28.90	41.10	69.50	
56 1	7.60	31.90	45.00	75.40	
	9.60	35.20	49.20	82.00	
	1.80 4.20	39.00 43.00	53.70 58.60	89.30 96.30	
59 20	4.20	43.00	20.00	90.30	
L					



Base Plan			<u>Options</u>			
Facility Monthly Be	enefit <b>\$1,000</b>		Home Monthly	\$500		
Facility Benefit Dur	ration Unlimited		Benefit			
Lifetime Maximum			Home Benefit	50%		
Elimination Period	90 Days		Inflation Protection	Simple Capped		
Emination I chou	JU Days					
		Home Care Level <b>Total</b>				
		sheet shows the cos	st per \$1,000 of covera	ge		
Calculate your Pre	mium:					
	Х		÷\$	1,000 =		
Pata for Dlan	Rate for Plan Chosen     A     Facility Monthly Benefit Amount     Your Premium					
Monthly Rates						
	Plan 1	Plan 2	Plan 3	Plan 4		
				<b>Base Plan With</b>		
		<b>Base Plan With</b>	Base Plan Wit	h Simple Inflation		
Insurance		Simple Inflation	<b>Total Home Ca</b>	are Total Home Care		
Age	<b>Base Plan</b>	Option	Option	Option		
60	26.90	47.40	64.10	104.70		
61	30.20	52.80	70.20	113.90		
62	34.00	58.70	77.00	123.80		
63	38.10	65.10	84.50	134.70		
64	42.80	72.30	92.60	146.00		
65	50.00	84.20	104.50	164.40		
66	55.90	92.40	113.90	177.00		
67	62.40 69.60	101.70 111.50	124.10	190.60 205.30		
68 69	77.50	122.40	135.20 147.30	203.30		
70	86.00	133.40	160.10	237.20		
70	100.50	153.80	181.80	266.00		
72	114.80	173.50	203.30	294.70		
73	128.90	192.10	224.70	321.40		
74	143.30	209.10	246.30	347.10		
75	157.80	228.80	268.10	374.40		
76	174.40	247.60	292.30	402.10		
77	193.00	270.20	319.30	434.40		
78	213.70	294.80	349.30	468.30		
79	235.90	323.30	380.70	507.10		
80	259.70	350.70	414.20	545.20		
81	285.30	379.40	449.60	583.50		
82	313.60	410.90	488.60	626.20		
83	344.90	448.40	531.60	676.30		
84	376.10	481.40	573.90	720.80		



GROUP LONG TERM CARE INSURANCE APPLICATION Unum Life Insurance Company of America 2211 Congress Street

2211 Congress Street Portland, Maine 04122

The policy for long term care insurance is intended to be a federally qualified long term care insurance policy and may qualify you for federal and state tax benefits.

THE COVERAGE YOU ARE APPLYING FOR IS PROVIDED UNDER AN APPROVED LONG TERM CARE INSURANCE POLICY UNDER CALIFORNIA LAW AND REGULA-TIONS. HOWEVER, THE BENEFITS PAYABLE BY THE POLICY WILL NOT QUALIFY FOR MEDI-CAL ASSET PROTECTION UNDER THE CALIFORNIA PARTNERSHIP FOR LONG TERM CARE. FOR INFORMATION ABOUT POLICIES AND CERTIFICATES QUALIFYING UNDER THE CALIFORNIA PARTNERSHIP FOR LONG TERM CARE, CALL THE HEALTH INSURANCE COUNSELING AND ADVOCACY PROGRAM AT THE TOLL-FREE NUMBER, 1-800-434-0222.

Please advise if you have received the following documents with this application:

• • •	Outline of Coverage HICAP Notice (Item 13 in the Outline of Coverage) A Consumer's Guide to Long Term Care Things You Should Know Before You Buy Long Term Care Long Term Care Insurance Personal Worksheet Notice to Applicant Regarding Replacement of Accident and Sickness, Nursing Home or Long Term Care Insurance	Yes Yes	<ul> <li>No</li> <li>No</li> <li>No</li> <li>No</li> <li>No</li> <li>No</li> </ul>	
760	00-04			

## FILL IN ALL SECTIONS. PROCESSING MAY BE DELAYED IF INCOMPLETE.

Applicant, answer all questions and sign. Alterations to the pre-printed text will void this Application.

SEND ORIGINAL TO:	Unum Life Insurance Company of America Attn: Group Long Term Care Client Service Center 2211 Congress Street, Portland, ME 04122-2295
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Unum is a registered trademark and marketing brand of Unum Group and its insuring subsidiaries.

How to enrol

Policyholder's (i.e. association, en	mployer) Name	Po	licyholder's ID c	or Policy No.
I. General Information				
Your Name:				
(First)	(Initial)		(Last)	
Complete Address:	(Initial)		(2001)	
(Street/PO I	Box)	(City)	(State)	(Zip Code)
Social Security Number: Date o	f Month Day Ye	ear	Marital 🛛	Married Divorced
Birth:				Single D Widowed
, , , ,	Yes 🗅 No	Daytir	me Telephone N	lumber:
If yes, list occupation:		(	)	
Primary Physician's Name:				nth Day Year
			cal Exam:	
Primary Physician's Address:		Prima	ry Physician's ⊺	Telephone Number:
		(	)	
<b>REJECTION OF INFLATION PRO</b> I have reviewed the outline of c		s that compa	re the benefite	and premiume of this
insurance with and without infla				
II. Statement of Health - Part	-			
Do you use a:	•			
□ Yes □ No   Wheelchair	🗆 Yes 🗆 No   Walke	r		Quad Cane
□ Yes □ No Crutches		tal Bed		Dialysis Machine
□ Yes □ No Oxygen	☐ Yes ☐ No Stairlif			Hoyer Lift
II. Statement of Health - Part				
Do you currently need or receiv	e help in doing any of	the following		
□ Yes □ No   Bathing	DYes DNo   Eating		🗆 Yes 🗆 No	Dressing
□ Yes □ No Toileting	☐ Yes ☐ No Trans	ferring	🗆 Yes 🗆 No	Maintaining Continence
If you checked "Yes" to any of t	the questions in Part 2	above, pleas	e provide the a	appropriate details as
requested below (include both p	prescribed and over th	e counter me	dications).	
Physician (Name & Specialty):		Address (Stre	eet, City, State,	Zip Code):
Clinic/Office Name:		Telephone Nu	umber:	
		( )		
Condition checked in Statement or	f Health-Part 1 and/or	Medication(s)	) you are taking	for the condition:
Part 2:				
Date you last visited this physiciar	1:			
III. Medical Profile - Part 1				
Your Height:		Your Weight:		
□ Yes □ No Have you had a we				
□ Yes □ No Have you had a we	<u> </u>		ast 12 months?	
□ Yes □ No Was the weight cha		ondition?		
In the next 6 months, do you p	lan to:			
□ Yes □ No be hospitalized?				
□ Yes □ No have surgery?				
□ Yes □ No have any diagnostic		x-ray)?		
In the last 12 months, have you				
□ Yes □ No experienced episod				luding pipes and sizers
Yes No used tobacco product		eu a nicotine del	ivery system), Inc	
116-01	2			CA (02/10)

In the	last 36 months, have you	I:							
🗆 Yes	□ Yes □ No been advised by a physician to limit, reduce, discontinue or seek counseling for the use of alcohol								
	or drugs?								
Have y									
	No been confined to an								
🗅 Yes	5	treat	ted b	by a member of th	ne medic	al pr	ofes	sion for AIDS or the AIDS Related	
	Complex (ARC)?								
	dical Profile - Part 2								
								sulted with a licensed physician or	
been re	eferred to another licensed	phy	sicia	n for any of the fo	ollowing	cond	litior	IS?	
Yes No		Yes				Yes			
	Alzheimer's Disease			Ambulation Pro	blems			Amyotrophic Lateral Sclerosis	
								(Lou Gehrig's Disease)	
				Blindness				Cardiomyopathy	
	Catheter use			Cerebral Palsy				Chronic Obstructive Pulmonary	
								Disease	
				Confusion				Crohn's Disease	
				Dementia				Drug Abuse	
	5			Hodgkin's Disea				Huntington's Chorea	
	Hydrocephalus			Incontinence, be bladder	owel or			Memory Loss	
	Mental Retardation			Multiple Myelon	na			Multiple Sclerosis	
	Muscular Dystrophy			Myasthenia Gra	vis			Organ Transplant (except cornea)	
	Organic Brain Syndrome			Ostomy				Paraplegia	
	Paralysis			Parkinson's Dis	ease			Poliomyelitis (Polio)	
	Polycythemia Vera			Progressive Mu	scular			Post Polio Syndrome	
				Atrophy					
	Pulmonary Fibrosis			Quadriplegia				Schizophrenia	
				Sjogren's Syndr				Systemic Lupus Erythematosis	
	Temporal Arteritis			Thrombocytope				Wilson's Disease	
								bove, please provide the	
		d be	elow					ver the counter medications).	
Physici	an (Name & Specialty):			/	Address	(Stre	et, (	City, State, Zip Code):	
Clinic/C	Office Name:			-	Telephor	ne Nu	umbo	ər:	
Conditi	on checked in Medical Pro	file-F	Part 2	2:	Vedicati	on(s)	you	are taking for the condition:	
Date yo	ou last visited this physiciar	ו:							

## III. Medical Profile - Part 3

Within	Within the past five (5) years, have you been diagnosed with, treated or consulted with a licensed physician or							
been r	eferred to another licensed	phy	sicia	an for any of the foll	lowing	cond	lition	IS?
Yes No		Yes	No		- ,	Yes	No	
	Amputation			Anemia				Aneurysm
				Anxiety				Arrhythmia/ Irregular Heart Beat
	Arthritis			Asthma/ Bronchit	is			Atrial Fibrillation
				Barrett's Esophag	gus			Cancer
	Carotid Artery Disease/ Stenosis			Cataracts				Chronic Fatigue Syndrome
	Chronic Pain			Colitis/Irritable Bo Syndrome/Ulcerat Colitis				Congestive Heart Failure
	Coronary Heart/Artery Disease			Depression				Diabetes
	Emphysema			Endocarditis				Epilepsy/Seizures
	Eye Disorders			Fibromyalgia				Fractures, including compression fractures of the spine
	Gout			Head Injury				Heart Attack (Myocardial Infarction)
	Hemophilia			Hepatitis				Hip Fractures/ Disorders/
								Replacement
	,			Hypertension				Hypoglycemia
	Joint Disease			Kidney Disease/ Renal Failure				Knee Replacement
	Leukemia			Lymphoma				Neuropathy
				Osteoporosis				Paget's Disease of Bone
				Peripheral Vascula Disease	ar			Prostatic Hypertrophy, Benign (BPH)
	Polymyalgia Rheumatica			Rheumatoid Arthri	itis			Sarcoidosis
				Spinal Stenosis				Steroid Therapy
	Stroke/ Transient Ischemic Attack/ Cerebral Vascular Accident			Tic/ Tremor				Transient Global Amnesia
	Thrombophlebitis/ Phlebitis			Valvular Heart Dis	sease			
	checked "Yes" to any of priate details as requeste							bove, please provide the ver the counter medications).
Physic	ian (Name & Specialty):			Ac	ddress	(Stre	eet, (	City, State, Zip Code):
Clinic/0	Office Name:			Te (	elephon )	ie Nu	umbe	ər:
	on checked in Medical Pro		Part	3: M	edicatio	on(s)	you	are taking for the condition:
Date y	Date you last visited this physician:							

IV. Insuran	nce History (Required by Law)
A. 🛛 Yes	Do you have another long term care insurance policy in force, including health care service contract,
🗆 No	or health maintenance organization contract?
B. 🛛 Yes	Have you had another long term care insurance policy or certificate in force during the last 12
🗆 No	months? If so, with which company?
	If it has lapsed, when did it lapse?//
C. 🛛 Yes	Are you covered by Medicaid (not Medicare)?
🗆 No	
D. 🛛 Yes	Are you receiving Disability, Worker's Compensation, or Social Security Disability Benefits?
🗆 No	
E. 🛛 Yes	Do you intend to replace any of your medical or health coverage with the coverage applied for?
🗆 No	
F. 🗅 Yes	Have you signed a Power of Attorney authorizing another individual to manage your personal affairs?
🗆 No	

#### V. Authorization to Obtain Information

I authorize any **medical related personnel or organization** to give Unum Life Insurance Company of America, or its subsidiaries or representatives, if any, any of the following:

• information about any injury or illness I have or I have had, including mental illness or drug or alcohol abuse;

• information about my medical history including any consultations, prescriptions, treatments or benefits; and

copies of all records that may be requested concerning me.

The term **medical related personnel or organization**, which is used above, means any of the following:

- a medical professional;
- a medical care institution; or
- Medical Information Bureau

I understand that the information obtained by use of this authorization will be used by Unum Life Insurance Company of America or its subsidiaries or representatives, if any, to determine eligibility for insurance. Unum Life Insurance Company of America will not release any of the obtained information to any other person or organization except:

reinsuring companies; or

• persons or organizations performing business or legal services in connection with my application as may be otherwise lawfully required or, as I may further authorize.

I understand that I have the right to ask for and get a copy of this authorization. I agree that a copy of this authorization will be as valid as the original and will remain valid for two and a half years from the date shown on the application.

#### VI. Applicant's Signature

CAUTION: IF YOUR ANSWERS ON THIS APPLICATION ARE MISSTATED OR UNTRUE, UNUM LIFE INSURANCE COMPANY OF AMERICA MAY HAVE THE RIGHT TO DENY BENEFITS OR RESCIND YOUR INSURANCE.

X	Date:				
Applicant's Signature		Month	Day	Year	
Signed at (City/State)					



Printed Name of Applicant: (First Name) (MI) (Last Name)

Social Security Number: \_\_\_\_\_

Policy Number: \_\_\_\_\_

**NOTE:** The Health Insurance Policy and Accountability Act (HIPAA) requires that we obtain this authorization from you. You are not required to sign the authorization, but if you do not, Unum may not be able to evaluate or process your application. Please sign and return this authorization to: Group Long Term Care Client Service Center, 2211 Congress Street, Portland, ME 04122.

#### Authorization

I authorize any health care provider including, but not limited to, any health care professional, hospital, clinic, laboratory or other medically related facility or service; insurance company; insurance service provider; third party administrator; producer; and employer that has information about my health; employment; or other insurance coverage, claims and benefits to disclose any and all of this information to persons who evaluate and process applications for, Unum, Unum Life Insurance Company of America, and duly authorized representatives ("Unum"). Information about my health may relate to any disorder of the immune system including, but not limited to, AIDS; use of drugs and alcohol; and mental and physical history, condition, advice or treatment, but does not include psychotherapy notes.

I understand that any information Unum obtains pursuant to this authorization will be used for evaluating and processing my application for coverage. I further understand that the information is subject to redisclosure and might not be protected by HIPAA.

This authorization is valid for two (2) years from the date below. A photographic or electronic copy of this authorization is as valid as the original. I understand I am entitled to receive a copy of this authorization.

I may revoke this authorization in writing at any time except to the extent Unum has relied on the authorization prior to notice of revocation or has a legal right to contest a claim under the policy or the policy itself. I understand if I revoke this authorization, Unum may not be able to evaluate or process my application and this may be the basis for denying my application. I may revoke this authorization by sending written notice to: Group Long Term Care Client Service Center, 2211 Congress Street, Portland, ME 04122.

I understand if I do not sign this authorization or if I alter its content in any way, Unum may not be able to evaluate or process my application and this may be the basis for denying my application.

(Applicant Signature)

(Date Signed)

I, \_\_\_\_\_, signed on behalf of the applicant as the applicant's Personal Representative. Please circle the type of Personal Representative: Power of Attorney Designee, Guardian, Conservator; and attach a copy of the document granting authority.

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6720-03-CA

RETAIN A COPY FOR YOUR RECORDS

GLTC-AUTH (01/08)

Unum Life Insurance Company of America 2211 Congress Street, Portland, ME 04122



GROUP LONG TERM CARE INSURANCE APPLICATION Unum Life Insurance Company of America 2211 Congress Street

2211 Congress Street Portland, Maine 04122

The policy for long term care insurance is intended to be a federally qualified long term care insurance policy and may qualify you for federal and state tax benefits.

THE COVERAGE YOU ARE APPLYING FOR IS PROVIDED UNDER AN APPROVED LONG TERM CARE INSURANCE POLICY UNDER CALIFORNIA LAW AND REGULA-TIONS. HOWEVER, THE BENEFITS PAYABLE BY THE POLICY WILL NOT QUALIFY FOR MEDI-CAL ASSET PROTECTION UNDER THE CALIFORNIA PARTNERSHIP FOR LONG TERM CARE. FOR INFORMATION ABOUT POLICIES AND CERTIFICATES QUALIFYING UNDER THE CALIFORNIA PARTNERSHIP FOR LONG TERM CARE, CALL THE HEALTH INSURANCE COUNSELING AND ADVOCACY PROGRAM AT THE TOLL-FREE NUMBER, 1-800-434-0222.

Please advise if you have received the following documents with this application:

• • •	Outline of Coverage HICAP Notice (Item 13 in the Outline of Coverage) A Consumer's Guide to Long Term Care Things You Should Know Before You Buy Long Term Care Long Term Care Insurance Personal Worksheet Notice to Applicant Regarding Replacement of Accident and Sickness, Nursing Home or Long Term Care Insurance	Yes Yes	<ul> <li>No</li> <li>No</li> <li>No</li> <li>No</li> <li>No</li> <li>No</li> </ul>	
760	00-04			

## FILL IN ALL SECTIONS. PROCESSING MAY BE DELAYED IF INCOMPLETE.

Applicant, answer all questions and sign. Alterations to the pre-printed text will void this Application.

SEND ORIGINAL TO:	Unum Life Insurance Company of America Attn: Group Long Term Care Client Service Center 2211 Congress Street, Portland, ME 04122-2295
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Unum is a registered trademark and marketing brand of Unum Group and its insuring subsidiaries.

How to enrol

Policyholder's (i.e. association, en	mployer) Name	Po	licyholder's ID c	or Policy No.
I. General Information				
Your Name:				
(First)	(Initial)		(Last)	
Complete Address:	(Initial)		(2001)	
(Street/PO I	Box)	(City)	(State)	(Zip Code)
Social Security Number: Date o	f Month Day Ye	ear	Marital 🛛	Married Divorced
Birth:				Single D Widowed
, , , ,	Yes 🗅 No	Daytir	me Telephone N	lumber:
If yes, list occupation:		(	)	
Primary Physician's Name:				nth Day Year
			cal Exam:	
Primary Physician's Address:		Prima	ry Physician's ⊺	Telephone Number:
		(	)	
<b>REJECTION OF INFLATION PRO</b> I have reviewed the outline of c		s that compa	re the benefite	and premiume of this
insurance with and without infla				
II. Statement of Health - Part	-			
Do you use a:	•			
□ Yes □ No   Wheelchair	🗆 Yes 🗆 No   Walke	r		Quad Cane
□ Yes □ No Crutches		tal Bed		Dialysis Machine
□ Yes □ No Oxygen	☐ Yes ☐ No Stairlif			Hoyer Lift
II. Statement of Health - Part				
Do you currently need or receiv	e help in doing any of	the following		
□ Yes □ No   Bathing	DYes DNo   Eating		🗆 Yes 🗆 No	Dressing
□ Yes □ No Toileting	☐ Yes ☐ No Trans	ferring	🗆 Yes 🗆 No	Maintaining Continence
If you checked "Yes" to any of t	the questions in Part 2	above, pleas	e provide the a	appropriate details as
requested below (include both p	prescribed and over th	e counter me	dications).	
Physician (Name & Specialty):		Address (Stre	eet, City, State,	Zip Code):
Clinic/Office Name:		Telephone Nu	umber:	
		( )		
Condition checked in Statement or	f Health-Part 1 and/or	Medication(s)	) you are taking	for the condition:
Part 2:				
Date you last visited this physiciar	1:			
III. Medical Profile - Part 1				
Your Height:		Your Weight:		
□ Yes □ No Have you had a we				
□ Yes □ No Have you had a we	<u> </u>		ast 12 months?	
□ Yes □ No Was the weight cha		ondition?		
In the next 6 months, do you p	lan to:			
□ Yes □ No be hospitalized?				
□ Yes □ No have surgery?				
□ Yes □ No have any diagnostic		x-ray)?		
In the last 12 months, have you				
□ Yes □ No experienced episod				luding pipes and signers
Yes No used tobacco product		eu a nicotine del	ivery system), Inc	
116-01	2			CA (02/10)

In the	last 36 months, have you	I:							
🗆 Yes	□ Yes □ No been advised by a physician to limit, reduce, discontinue or seek counseling for the use of alcohol								
	or drugs?								
Have y									
	No been confined to an								
🗅 Yes	5	treat	ted b	by a member of th	ne medic	al pr	ofes	sion for AIDS or the AIDS Related	
	Complex (ARC)?								
	dical Profile - Part 2								
								sulted with a licensed physician or	
been re	eferred to another licensed	phy	sicia	n for any of the fo	ollowing	cond	litior	IS?	
Yes No		Yes				Yes			
	Alzheimer's Disease			Ambulation Pro	blems			Amyotrophic Lateral Sclerosis	
								(Lou Gehrig's Disease)	
				Blindness				Cardiomyopathy	
	Catheter use			Cerebral Palsy				Chronic Obstructive Pulmonary	
								Disease	
				Confusion				Crohn's Disease	
				Dementia				Drug Abuse	
	5			Hodgkin's Disea				Huntington's Chorea	
	Hydrocephalus			Incontinence, be bladder	owel or			Memory Loss	
	Mental Retardation			Multiple Myelon	na			Multiple Sclerosis	
	Muscular Dystrophy			Myasthenia Gra	vis			Organ Transplant (except cornea)	
	Organic Brain Syndrome			Ostomy				Paraplegia	
	Paralysis			Parkinson's Dis	ease			Poliomyelitis (Polio)	
	Polycythemia Vera			Progressive Mu	scular			Post Polio Syndrome	
				Atrophy					
	Pulmonary Fibrosis			Quadriplegia				Schizophrenia	
				Sjogren's Syndr				Systemic Lupus Erythematosis	
	Temporal Arteritis			Thrombocytope				Wilson's Disease	
								bove, please provide the	
		d be	elow					ver the counter medications).	
Physici	an (Name & Specialty):			/	Address	(Stre	et, (	City, State, Zip Code):	
Clinic/C	Office Name:			-	Telephor	ne Nu	umbo	ər:	
Conditi	on checked in Medical Pro	file-F	Part 2	2:	Vedicati	on(s)	you	are taking for the condition:	
Date yo	ou last visited this physiciar	ו:							

## III. Medical Profile - Part 3

Within	Within the past five (5) years, have you been diagnosed with, treated or consulted with a licensed physician or							
been r	eferred to another licensed	phy	sicia	an for any of the foll	lowing	cond	lition	IS?
Yes No		Yes	No		- ,	Yes	No	
	Amputation			Anemia				Aneurysm
				Anxiety				Arrhythmia/ Irregular Heart Beat
	Arthritis			Asthma/ Bronchit	is			Atrial Fibrillation
				Barrett's Esophag	gus			Cancer
	Carotid Artery Disease/ Stenosis			Cataracts				Chronic Fatigue Syndrome
	Chronic Pain			Colitis/Irritable Bo Syndrome/Ulcerat Colitis				Congestive Heart Failure
	Coronary Heart/Artery Disease			Depression				Diabetes
	Emphysema			Endocarditis				Epilepsy/Seizures
	Eye Disorders			Fibromyalgia				Fractures, including compression fractures of the spine
	Gout			Head Injury				Heart Attack (Myocardial Infarction)
	Hemophilia			Hepatitis				Hip Fractures/ Disorders/
								Replacement
	,			Hypertension				Hypoglycemia
	Joint Disease			Kidney Disease/ Renal Failure				Knee Replacement
	Leukemia			Lymphoma				Neuropathy
				Osteoporosis				Paget's Disease of Bone
				Peripheral Vascula Disease	ar			Prostatic Hypertrophy, Benign (BPH)
	Polymyalgia Rheumatica			Rheumatoid Arthri	itis			Sarcoidosis
				Spinal Stenosis				Steroid Therapy
	Stroke/ Transient Ischemic Attack/ Cerebral Vascular Accident			Tic/ Tremor				Transient Global Amnesia
	Thrombophlebitis/ Phlebitis			Valvular Heart Dis	sease			
	checked "Yes" to any of priate details as requeste							bove, please provide the ver the counter medications).
Physic	ian (Name & Specialty):			Ac	ddress	(Stre	eet, (	City, State, Zip Code):
Clinic/0	Office Name:			Te (	elephon )	ie Nu	umbe	ər:
	on checked in Medical Pro		Part	3: M	edicatio	on(s)	you	are taking for the condition:
Date y	Date you last visited this physician:							

IV. Insuran	nce History (Required by Law)
A. 🛛 Yes	Do you have another long term care insurance policy in force, including health care service contract,
🗆 No	or health maintenance organization contract?
B. 🛛 Yes	Have you had another long term care insurance policy or certificate in force during the last 12
🗆 No	months? If so, with which company?
	If it has lapsed, when did it lapse?//
C. 🛛 Yes	Are you covered by Medicaid (not Medicare)?
🗆 No	
D. 🛛 Yes	Are you receiving Disability, Worker's Compensation, or Social Security Disability Benefits?
🗆 No	
E. 🛛 Yes	Do you intend to replace any of your medical or health coverage with the coverage applied for?
🗆 No	
F. 🗅 Yes	Have you signed a Power of Attorney authorizing another individual to manage your personal affairs?
🗆 No	

#### V. Authorization to Obtain Information

I authorize any **medical related personnel or organization** to give Unum Life Insurance Company of America, or its subsidiaries or representatives, if any, any of the following:

• information about any injury or illness I have or I have had, including mental illness or drug or alcohol abuse;

• information about my medical history including any consultations, prescriptions, treatments or benefits; and

copies of all records that may be requested concerning me.

The term **medical related personnel or organization**, which is used above, means any of the following:

- a medical professional;
- a medical care institution; or
- Medical Information Bureau

I understand that the information obtained by use of this authorization will be used by Unum Life Insurance Company of America or its subsidiaries or representatives, if any, to determine eligibility for insurance. Unum Life Insurance Company of America will not release any of the obtained information to any other person or organization except:

reinsuring companies; or

• persons or organizations performing business or legal services in connection with my application as may be otherwise lawfully required or, as I may further authorize.

I understand that I have the right to ask for and get a copy of this authorization. I agree that a copy of this authorization will be as valid as the original and will remain valid for two and a half years from the date shown on the application.

#### VI. Applicant's Signature

CAUTION: IF YOUR ANSWERS ON THIS APPLICATION ARE MISSTATED OR UNTRUE, UNUM LIFE INSURANCE COMPANY OF AMERICA MAY HAVE THE RIGHT TO DENY BENEFITS OR RESCIND YOUR INSURANCE.

X	Date:				
Applicant's Signature		Month	Day	Year	-
Signed at (City/State)					



Printed Name of Applicant: (First Name) (MI) (Last Name)

Social Security Number: \_\_\_\_\_

Policy Number: \_\_\_\_\_

**NOTE:** The Health Insurance Policy and Accountability Act (HIPAA) requires that we obtain this authorization from you. You are not required to sign the authorization, but if you do not, Unum may not be able to evaluate or process your application. Please sign and return this authorization to: Group Long Term Care Client Service Center, 2211 Congress Street, Portland, ME 04122.

#### Authorization

I authorize any health care provider including, but not limited to, any health care professional, hospital, clinic, laboratory or other medically related facility or service; insurance company; insurance service provider; third party administrator; producer; and employer that has information about my health; employment; or other insurance coverage, claims and benefits to disclose any and all of this information to persons who evaluate and process applications for, Unum, Unum Life Insurance Company of America, and duly authorized representatives ("Unum"). Information about my health may relate to any disorder of the immune system including, but not limited to, AIDS; use of drugs and alcohol; and mental and physical history, condition, advice or treatment, but does not include psychotherapy notes.

I understand that any information Unum obtains pursuant to this authorization will be used for evaluating and processing my application for coverage. I further understand that the information is subject to redisclosure and might not be protected by HIPAA.

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I may revoke this authorization in writing at any time except to the extent Unum has relied on the authorization prior to notice of revocation or has a legal right to contest a claim under the policy or the policy itself. I understand if I revoke this authorization, Unum may not be able to evaluate or process my application and this may be the basis for denying my application. I may revoke this authorization by sending written notice to: Group Long Term Care Client Service Center, 2211 Congress Street, Portland, ME 04122.

I understand if I do not sign this authorization or if I alter its content in any way, Unum may not be able to evaluate or process my application and this may be the basis for denying my application.

(Applicant Signature)

(Date Signed)

I, \_\_\_\_\_, signed on behalf of the applicant as the applicant's Personal Representative. Please circle the type of Personal Representative: Power of Attorney Designee, Guardian, Conservator; and attach a copy of the document granting authority.

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6720-03-CA

RETAIN A COPY FOR YOUR RECORDS

GLTC-AUTH (01/08)

Unum Life Insurance Company of America 2211 Congress Street, Portland, ME 04122



#### NOTICE TO APPLICANT REGARDING REPLACEMENT OF ACCIDENT AND SICKNESS, NURSING HOME OR LONG-TERM CARE INSURANCE

#### SAVE THIS NOTICE! IT MAY BE IMPORTANT TO YOU IN THE FUTURE.

According to the information you have furnished, you intend to lapse or otherwise terminate existing accident and sickness or long-term care insurance and replace it with long-term care insurance coverage to be issued by Unum Life Insurance Company of America. Your new coverage provides thirty (30) days within which you may decide, without cost, whether you desire to keep the coverage. For your own information and protection, you should be aware of and seriously consider certain factors, which may affect the insurance protection available to you under the new coverage.

- (1) Health conditions which you may presently have (preexisting conditions), may not be immediately or fully covered under the new coverage. This could result in denial or delay in payment of benefits under the new coverage, whereas a similar claim might have been payable under your present coverage.
- (2) You may wish to secure the advice of your present insurer or its agent regarding the proposed replacement of your present coverage. This is not only your right, but it is also in your best interest to make sure you understand all the relevant factors involved in replacing your present coverage.
- (3) If, after due consideration, you still wish to terminate your present coverage and replace it with new coverage, be certain to truthfully and completely answer all questions on the application concerning your medical health history. Failure to include all material medical information on an application may provide a basis for the company to deny any future claims and to refund your premium as though your coverage had never been in force. After the application has been completed and before you sign it, reread it carefully to be certain that all the information has been properly recorded.

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## Authorization and Agreement for Automatic Payments

Drawn By and Payable To: Unum Life Insurance Company of America (hereinafter referred to as "the Company")

#### Please Print

Policy Number	Insured Name	Social Security Number			
	L				

#### 1. Check all that apply:

New authorized	payment request
----------------	-----------------

Change in bank

Change in account number

2. Tape voided check on space provided below. Deposit tickets do not contain all necessary information.

# Tape Voided Check Here

I (each of the premium payors whose signature appears on the next page) have **carefully read** the terms of this authorization, and I **understand** and **agree** that:

- 1) This Authorization applies to coverage provided under the policy listed above and to any coverage subsequently added.
- 2) My signature on the next page reflects my intent that my account be debited by the Company in the amount necessary to pay premium.
- No notice of premium due will be furnished while the Authorization is in effect, except, if any check or other debit entry made pursuant to this Authorization is not paid, the Company will send notice of premium past due.
- 4) It is my responsibility to fund my account in an amount sufficient to pay premium when due and failure to do so may result in lapse of coverage.
- 5) This Authorization does not waive, alter or amend any provision of coverage under the above policy.
- 6) No premium shall be deemed paid until the Company receives payment at its Home Office.
- 7) The Company shall incur no liability as a result of the dishonor of any debit entry or any check, draft or other instrument drawn pursuant to this Authorization Agreement.
- This Authorization shall remain in effect unless and until the bank, the insured person or premium payor presents written notice of termination to Unum.
   Exception: The Company may terminate this Agreement, by providing written notice thereof, in the event that, within any period of twelve consecutive months, two or more premium debits are not paid upon presentation, or if any time the Company is required to refund to the bank any amount paid pursuant to this Authorization.

## A COPY OF THIS AUTHORIZATION SHALL BE AS VALID AS THE ORIGINAL

Please retain a copy of this form for your records

- 9) Upon termination of this Agreement, premiums will be payable at the rate (amount) and mode (frequency) required under the Company's usual rate and mode for coverages not enrolled in the Automatic Payment Plan.
- 10) Funds must be paid in U.S. dollars and withdrawn from a U.S. bank.
- **3.** Please sign. I authorize the bank indicated below to pay and charge to my account monthly debit entries, including checks, drafts and other orders by electronic or paper means, made by and payable to the Company.

Signature(s) of Premium Payor(s)	Signature Date(s)	Bank Information		
		Name		
		Street		
		City	State	Zip

4. Mail to: Unum Life Insurance Company of America 2211 Congress Street Portland Maine 04122



## PROTECTION AGAINST UNINTENTIONAL LAPSE ADDITIONAL DESIGNATION GROUP LONG TERM CARE INSURANCE

Your Name:

Your Social Security Number:\_\_\_\_\_

Policyholder's Name:

Policy Number:

You, the insured, will receive notice if any coverage for which you are required to pay the cost is about to terminate because you have not paid the required premiums.

You are required to provide your insurer with a written designation of at least one person, in addition to you, who is to receive the notice of cancellation of your coverage for nonpayment of premium OR sign a waiver electing not to designate a person. You have the right to change these designations. Designation does not constitute acceptance of any liability on the part of the designated person or persons for services provided to you. The designated person or persons will not receive the notice until 30 days after the premium is due and unpaid.

My designations are as follows:

Name:	
Address: Street/PO Box	_City, State, Zip Code:
Name:	
Address: Street/PO Box	_City, State, Zip Code <u>:</u>
Insured's Signature:	Date:

## WAIVER ELECTING NOT TO NAME AN ADDITIONAL DESIGNATION FOR PROTECTION AGAINST UNINTENTIONAL LAPSE

I understand that I have the right to designate at least one person, other than myself, to receive notice of lapse or termination of this long term care insurance policy for nonpayment of premium. I understand that notice will not be given until 30 days after a premium is due and unpaid. I elect **NOT to designate any person to receive such notice.** 

Date:\_\_\_\_\_

Please return this form to: Group Long Term Care Unum Life Insurance Company of America 2211 Congress Street, Portland, Maine 04122

**New Jersey and New York Residents – Age 62 and older:** Per New Jersey insurance code C.17:29C-1.2 and §3111 of the New York Insurance Laws, this form shall be delivered to Unum by certified mail, return receipt requested along with the completed Designee Acceptance form (on the back page of this form). Your Designee(s) must accept in writing that they are willing to receive copies of notices of cancellation, non-renewal and conditional renewal from us.

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How to enrol



## DESIGNEE ACCEPTANCE

## LONG TERM CARE INSURANCE

This form needs to be completed by the Designee, if the named Insured is age 62 or over and a resident of New Jersey or New York.

Insurance Applicant: Please complete this section prior to sending this form to your Designee for signature.

Insured's Name:\_\_\_\_\_

Policy Number: \_\_\_\_\_

Prior to issuing a long term care policy; the Insured is required to provide the insurer with a written designation of at least one person, who is to receive the notice of cancellation of this policy for nonpayment of premium, in addition to the insured OR sign a waiver electing not to designate a person. You have been listed as one of the designees. Designation does not constitute acceptance of any liability on the part of the designated person or persons for services provided to the insured.

You must accept in writing that you are willing to receive copies of notices of cancellation, nonrenewal and conditional renewal from the insurer. Should you desire to terminate the status as a third party designee, you shall provide written notice to both the insurer and the insured.

Designee's Signature:

Print Name: \_\_\_\_\_

Date:							



#### Unum Life Insurance Company of America 2211 Congress Street Portland, Maine 04122

## LONG TERM CARE INSURANCE PERSONAL WORKSHEET

Applicant Name: \_\_\_\_\_ Social Security Number: \_\_\_\_\_ Group Policy Number:

People buy long term care insurance for many reasons. Some don't want to use their own assets to pay for long term care. Some buy insurance to make sure they can choose the type of care they get. Others don't want their family to have to pay for care or don't want to go on Medicaid. However, long term care insurance may be expensive, and may not be right for everyone.

By state law, the insurance company must fill out part of the information on this worksheet and ask you to fill out the rest to help you and the company decide if you should buy this long term care insurance coverage.

## Premium Information

The premium for the coverage you are considering will be \$ \_\_\_\_\_ per month, or \$ \_\_\_\_\_ per year.

A rate guide is available, that compares the policies sold by different insurers, the benefits provided in those policies, sample premiums, and the history of rate increases, if any, for those policies. You can obtain a copy of this rate guide by calling the Department of Insurance's consumer toll-free number (1-800-927-HELP), by calling the Health Insurance Counseling and Advocacy Program (HICAP) toll-free number (1-800-434-0222) or by accessing the Department of Insurance's Internet web site (www.insurance.ca.gov).

Type of Policy - guaranteed renewable.

**The Company's Right to Increase Premiums**: The company has the right to increase premiums on this policy form in the future, provided it raises rates for all policies in the same class in this state.

**Rate Increase History:** Unum Life Insurance Company of America has sold long term care insurance since 1988; the B.LTC policy series has been sold since 1990, the GLTC95 policy series has been sold since 1998. The company has not raised its rates on these or similar policy forms in the last ten years.

## Questions Related to Your Income

How will you pay each year's premium? (check one)

□ From My Income □ From My Savings/Investments □ My Family Will Pay □ Other

Have you considered whether you could afford to keep this coverage if the premiums went up, for example, by 20%?

What is your annual income? (check one) □ Under \$20,000 □ \$20-29,999 □ \$30-50,000 □ Over \$50,000

How do you expect your income to change over the next 10 years? □ No change □ Increase

If you will be paying premiums with money received only from your income, a rule of thumb is that you may not be able to afford this coverage if the premiums will be more than 7% of your income.

Will you buy inflation protection? \* 
Yes No

\* Please refer to your enrollment form to determine if inflation protection is available.

The national average annual cost of care <u>for a private room</u> in a nursing home in 2001 was close to \$56,000<sup>1</sup>, but this figure varies across the country. In ten years the national average cost would be about \$91,218 if costs increase 5% annually.

"Most Americans Unprepared for Long Term Care Costs." AARP News Release, Dec. 20, 2001

## Long Term Care Personal Worksheet Continued

Please consider your elimination period. The elimination period is selected by the policyholder. Refer to your enrollment form to determine what the elimination period is.

Number of days: \_\_\_\_\_ Approximate cost \$\_\_\_\_\_ for that period of care.

## Questions Related to Your Savings and Investments

How do you expect your assets to change over the next ten years? (check one)

If you are buying this coverage to protect your assets and your assets are less then \$30,000, you may wish to consider other options for financing your long term care.

In order for us to process your application, if applicable, and enrollment form, please sign and return this form to Unum Life Insurance Company of America. We may contact you to verify your answers. Employees and their spouses need not sign and return this form to us.

**Disclosure Statement** 

Please check one

□ The answers to the questions above describe my financial situation.

OR

□ I choose not to complete this information. I have reviewed and signed the **Verification** of **Non-Disclosure of Financial Information** below.

This box must be checked

□ I acknowledge that the carrier and/or its producer (below) has reviewed this form with me including the premium, premium rate increase history, and potential for premium increases in the future. I understand the above disclosures. I understand that the rates for this policy may increase in the future.

Signature of Applicant:

Date: \_\_\_\_\_

Applicant's Printed Name: \_\_\_\_\_\_ Social Security No. \_\_\_\_\_

Group Policy Number (if available): \_\_\_\_\_

Name of Employer (complete if applying through Employer offer):

## Verification of Non-Disclosure of Financial Information

Complete if applicable

□ Yes. I choose not to provide any financial information. I wish to purchase this coverage. Please resume review of my application.

□ No. I have decided not to buy long term care insurance coverage at this time.

Signature of Applicant:

Date: \_\_\_\_\_



Unum Life Insurance Company of America 2211 Congress Street Portland, Maine 04122

## THIS FORM IS REQUIRED TO BE COMPLETED AND RETURNED BEFORE COVERAGE WILL BE EFFECTIVE

California regulations require Unum Life Insurance Company of America to provide you with the following forms. Please advise if you have received these forms by signing, dating and returning this form to Unum Life Insurance Company of America.

•	Outline of Coverage	□ Yes	🗆 No
•	HICAP Notice (Item 13 in the Outline of Coverage)	□ Yes	🗆 No
•	A Consumer's Guide to Long Term Care	□ Yes	🗆 No
•	Things You Should Know Before You Buy Long Term Care	□ Yes	🗆 No
•	Long Term Care Insurance Personal Worksheet	□ Yes	🗆 No
•	Notice to Applicant Regarding Replacement of Accident and Sickness, Nursing Home or Long Term Care Insurance	□ Yes	🗆 No

Signed:

(Applicant)

(Social Security Number)

(Please Print Name)

(Date)

(Name of Employer) Complete if applying through Employer offer

(Group Policy Number, if available)



## Things You Should Know Before You Buy Long-Term Care

Long-Term Care Insurance	A long-term care insurance policy may pay most of the costs for your care in a nursing home. Many policies also pay for care at home or other community settings. Since policies can vary in coverage, you should read this policy and make sure you understand what it covers before you buy it.
	You should not buy this insurance policy unless you can afford to pay the premiums every year. Remember that the company can increase premiums in the future.
	The personal worksheet includes questions designed to help you and the company determine whether this policy is suitable for your needs.
Medicare	Medicare does not pay for most of long-term care.
Medicaid	Medicaid will generally pay for long-term care if you have very little income and few assets. You probably should not buy this policy if you are now eligible for Medicaid.
	Many people become eligible for Medicaid after they have used up their own financial resources by paying for long-term care services.
	When Medicaid pays your spouse's nursing home bills, you are allowed to keep your house and furniture, a living allowance and some of your joint assets.
	Your choice of long-term care services may be limited if you are receiving Medicaid. To learn more about Medicaid, contact your local and state Medicaid agency.
Shopper's Guide	Make sure the insurance company or agent gives you a copy of a booklet called the "Guide to Long-Term Care". Read it carefully. If you have decided to apply for long-term care insurance, you have the right to return the policy within 30 days and get back any premium you have paid if you are dissatisfied for any reason or choose not to purchase the policy.
Counseling	Free counseling and additional information about long-term care insurance are available through your state's insurance counseling program. Contact your state department on aging for more information about the senior health insurance counseling program in your state.



## FOR MASSACHUSETTS RESIDENTS ONLY

## Re: Long-Term Care Insurance Policies Issued in Massachusetts that are Intended to Qualify Insureds for Certain MassHealth Exemptions

The purpose of this notice is to describe the minimum coverage requirements needed to potentially qualify for exemptions from some MassHealth eligibility and recovery rules. Information about these coverage requirements is also available in the publication *Your Options for the Financing of Long-Term Care: A Massachusetts Guide.* The Commissioner of Insurance has instructed all long-term care insurance carriers to provide this notice to clarify the coverage requirements associated with MassHealth exemptions.

Buying long-term care insurance in Massachusetts that meets certain standards may qualify the insured for exemptions from some of the eligibility and recovery rules under the Massachusetts MassHealth (Medicaid) Program. <u>It is important to note that MassHealth minimum coverage requirements are based upon benefits available as of the day the individual enters a nursing home, not what is available on the day the person buys a policy.</u>

One of the existing requirements to qualify for MassHealth exemptions is that an individual's longterm care insurance must have benefits available to pay at least \$125 per day for at least 730 days (2 years) of nursing home care <u>as of the day the individual enters a nursing home</u>.

Although a long-term care insurance policy may satisfy the MassHealth minimum coverage requirements at the time it is purchased, if the insured uses the policy to pay for non-nursing home benefits (e.g., home health care, personal care or assisted living benefits), the amount of benefits available to pay for nursing home care may be reduced. Depending upon the original maximum benefit and other benefits that may have been used, the policy may not meet the MassHealth minimum coverage requirements as of the day the individual enters a nursing home.

For example: a person purchased a policy with 730 days of nursing home and home health care coverage and, prior to entering the nursing home, used 100 days of coverage to pay for home health care services. On the day the individual enters the nursing home, the person would have 630 days of coverage left to pay for nursing home care. This is less than the minimum 730 days of nursing home coverage required for certain MassHealth exemptions.

It should also be noted that a long-term care policy with an inflation protection benefit may ultimately satisfy the MassHealth minimum coverage requirements, even if the policy failed to meet the MassHealth minimum coverage requirements on the day it was purchased. For example, a policy that initially had a \$100 per day benefit with an annual inflation adjustment could potentially increase over time to meet the MassHealth minimum coverage requirements as of the day the person enters a nursing home.

Qualifying for insurance benefits is independent from qualifying for an exemption under MassHealth. For more information, contact your agent or read *Your Options for Financing Long-Term Care: A Massachusetts Guide*.

Please be aware that laws may change and the exemptions and the MassHealth minimum coverage requirements that exist today may not necessarily be the same in the future (or might not exist at all).

# IMPORTANT NOTICE TO PERSONS ON MEDICARE THIS IS NOT MEDICARE SUPPLEMENT INSURANCE

(For long term care policies providing both nursing home and non-institutional coverage)

Federal law requires us to inform you that in certain situations this insurance may pay for some care also covered by Medicare.

- This is long term care insurance that provides benefits for covered nursing home and home care services.
- In some situations Medicare pays for short periods of skilled nursing home care, limited home health services and hospice care.
- This insurance does not pay your Medicare deductibles or coinsurance and is not a substitute for Medicare Supplement insurance.

Neither Medicare nor Medicare Supplement insurance provides benefits for most long term care expenses.

## Before You Buy This Insurance

- ✓ Check the coverage in all health insurance policies you already have.
- ✓ For more information about long term care insurance, review the Shopper's Guide to Long Term Care Insurance, available at http://w3.unum.com/enroll/booklets. To have a printed copy mailed to you, call 1-877-678-6040.
- ✓ For more information about Medicare and Medicare Supplement insurance, review the Guide to Health Insurance for People with Medicare, available at http://w3.unum.com/enroll/booklets. To have a printed copy mailed to you, call 1-877-678-6040.
- ✓ For help in understanding your health insurance, contact your state insurance department or state senior insurance counseling program.

# IMPORTANT NOTICE TO PERSONS ON MEDICARE THIS IS NOT MEDICARE SUPPLEMENT INSURANCE

(For long term care policies providing nursing home only coverage)

Federal law requires us to inform you that in certain situations this insurance may pay for some care also covered by Medicare.

- This insurance provides benefits primarily for covered nursing home services.
- In some situations Medicare pays for short periods of skilled nursing home care and hospice care.
- This insurance does not pay your Medicare deductibles or coinsurance and is not a substitute for Medicare Supplement insurance.

# Neither Medicare nor Medicare Supplement insurance provides benefits for most nursing home expenses.

## Before You Buy This Insurance

- ✓ Check the coverage in **all** health insurance policies you already have.
- ✓ For more information about long term care insurance, review the Shopper's Guide to Long Term Care Insurance, available at http://w3.unum.com/enroll/booklets. To have a printed copy mailed to you, call 1-877-678-6040.
- ✓ For more information about Medicare and Medicare Supplement insurance, review the Guide to Health Insurance for People with Medicare, at http://w3.unum.com/enroll/booklets. To have a printed copy mailed to you, call 1-877-678-6040.
- ✓ For help in understanding your health insurance, contact your state insurance department or state senior insurance counseling program.



## DISCLOSURE

## NOTICE OF INSURANCE INFORMATION PRACTICES

Thank you for applying to Unum Life Insurance Company of America. As part of our normal underwriting procedure, we need to obtain information to determine an Applicant's eligibility for insurance. Much of that information will come from you; however, we often obtain additional information or verify information through other sources.

#### Collection

Your application, including the medical questionnaire and any exams, is our main source of information. However, Unum Life Insurance Company of America may need to obtain additional information from other sources about your age, physical condition, occupation, other insurance coverage, and health history.

Unum Life Insurance Company of America may obtain this information from physicians, hospitals, clinics or other medical professionals or medical care facilities. We may collect information in person, by telephone, or by exchanges of correspondence.

#### Disclosures

Unum Life Insurance Company of America will not disclose to others the information, which we obtain about you without your prior authorization except as necessary to conduct our business (and then only if disclosure is permitted by law).

For example, if necessary, Unum Life Insurance Company of America may disclose information to:

- persons and organizations that perform insurance, or business or professional services for us;
- other insurance companies to which you have applied for coverage or benefits;
- insurance companies, agents, or insurance support organizations to help detect or prevent insurance fraud or misrepresentation;
- a medical professional or facility so it can properly notify you of a medical condition of which you may \_ not be aware:

not be aware;
our reinsurers;
insurance departments or commissions in connection with audits or examinations of our company;
law enforcement agencies to help prevent or prosecute fraud or to alert them that unlawful activity may have occurred; or
a research or actuarial organization.

These are disclosures that Unum Life Insurance Company of America is permitted to make- not disclosures that we make often. In fact most disclosures made by us are to identify you for collection of information for reinsurance or other services, or to belp detect or prevent fraud and misrepresentation. information, for reinsurance or other services, or to help detect or prevent fraud and misrepresentation.

## Applicant should retain a copy of this page for their records.

#### Access to Information

You have a right to recorded personal information about you, which is in Unum Life Insurance Company of America's files and is reasonably locatable. To ensure security of information in our files, we will require positive identification before we allow access to that information. To obtain access to recorded personal information about you, send a signed, written request to the address on the front page of this Application. Give your full name, address, telephone number, and policy number if a policy has been issued.

Within 30 business days after we receive your request, we will inform you of the nature and substance of the information in our files, which is reasonably locatable and retrievable. We will also tell you to whom we have disclosed this information within the last two years. If you wish we can show you the information at our Home Office or we will mail copies to you. However, we reserve the right to disclose medical information only through a medical professional chosen by you. You may have to pay a reasonable charge to cover the cost of the copies.

### **Correction of Information**

If you believe any of Unum Life Insurance Company of America's information is not correct, please notify us and explain why you believe it is inaccurate or incomplete. We will review it. If we agree with you, we will correct the information and notify any person designated by you to whom we have disclosed the information within the preceding two years.

If we disagree with you, we will tell you that we will not make the requested change. Then you may submit to us information and your reasons for disagreeing with our decision not to change the information. We will then furnish your statement to any person designated by you to whom we disclosed the information in the prior two years and to anyone else who may receive the information from us in the future.



*Underwritten by:* Unum Life Insurance Company of America 2211 Congress Street, Portland, ME 04122

NOTICE TO APPLICANT -

A CONSUMER'S GUIDE TO LONG TERM CARE

"A CONSUMER'S GUIDE TO LONG TERM CARE" (listed on Form 7600-04) is a booklet that has been provided to your Plan Administrator.

Please contact your Plan Administrator if you would like a copy to review prior to making your selection for Long Term Care.